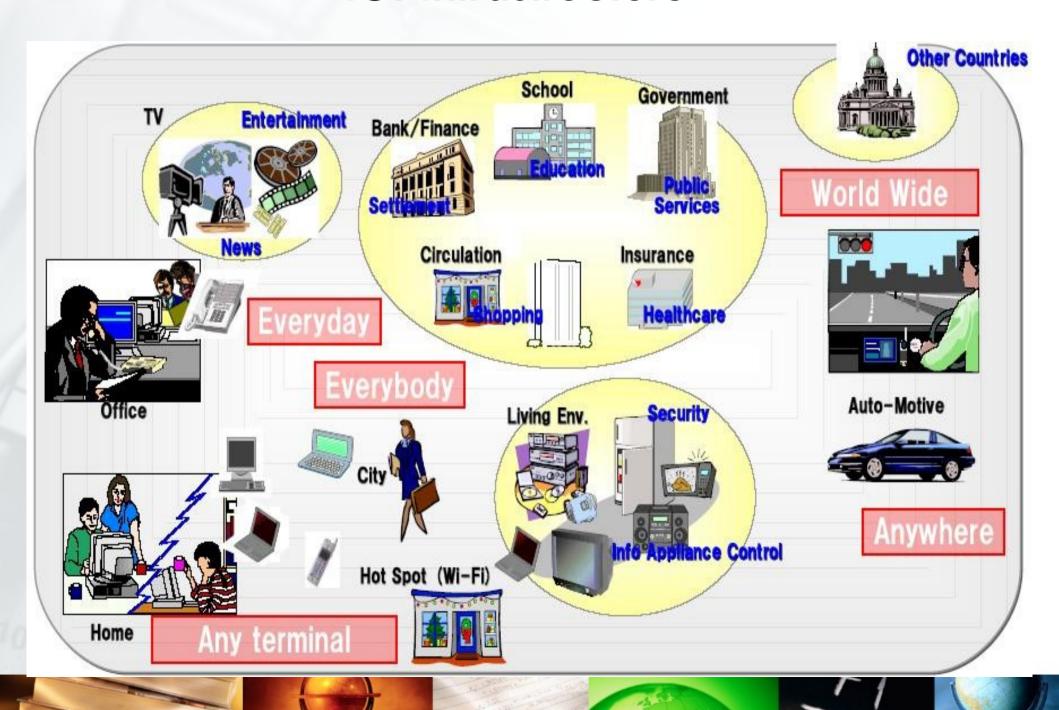
Enterprise Wave

Enterprise Customer-Centric Manufacturing Integration Integration Integration MRP **ERP** CRP CRM Next Generation **Enterprise System SRM** Share services business Interenterprise Integration (XRP)

ICT Infrastructure



Corporate Needs

- ■In addition to OS and middleware, OSS business applications are emerging.
- ■Verified Software Stack, composed of best-used OSS, is now available.
- ■New service business (SaaS, Web2.0, ...) is taking full advantage of OSS.



Industry Needs

Healthcare

- Medical records should be preserved for the life of individual and beyond
- Xrays are often store for periods 75 years
- OSHA require organization to keep records of employee medical reports for 30 years [1]

Pharmaceutical company

Need – offline electronic data storage for 50 - 100 year longer (to comply with FDA 21 CFR part 11)

Finance

 Rules 17-a4 of the federal security laws and regulations requires minimum 6 years record for transaction and 70 years for the updated account & transaction

[1] OSHA – Access to Medical and Exposure Records

Industry Needs

Aerospace

 Aircraft design records have to be retained for the lifetime of each of the aircraft for 30+years (source: European aerospace commissions)

Petroleum

 Oil-field data is used during the entire life of the field (50+ years) (source: www.slb.com)

Scientific and cultural

- Satellite data is kept forever (source: NASA archives)
- Society would like keep libraries and art forever

IS Development Lifecycle



Surveys on IT Project Executions

http://www.it-cortex.com/Stat_Failure_Rate.htm

- Robin Gioia Survey (2001) on ERP implementations
 - 51% respondents said ERP implementation was not successful
- Conference Board Survey (2001) on ERP implementations
 - 34% were satisfied
 - 58% were "somewhat satisfied"
 - 8% were unhappy
 - 40% of the projects failed to achieve their business case within 1 year of operation

Surveys on IT Project Executions

http://www.it-cortex.com/Stat_Failure_Rate.htm

- KPMG Canada Survey (1997) on IT project management issues
 - Over 61% of the project analysed were considered failed by the respondents
- The Chaos Report by Standish Group (1995)
 - 31.1% of projects are cancelled before they ever get completed
 - 52.7% of projects cost over 189% of their original estimates

Cause of Failures

http://www.it-cortex.com/Stat_Failure_Cause.htm

